

Annual Fund Report (audited) for the Period July 1, 2020 to June 30, 2021

ABN: 62 962 170 473

Prepared by Tenacious Ventures Management Pty Ltd, Corporate Authorised Representative (CAR 001275760) of Lanterne Fund Services Pty Ltd (AFSL 238198) as Manager for Tenacious Ventures Fund I, LP (ILP1900013)

This report (TV-WXGX) contains the **audited** Annual Fund Financial Reports, narrative statements, and statements of confirmation of compliance prepared as defined in the Tenacious Ventures Fund I, LP Partnership Deed.

Strictly Confidential



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tenacious ventures

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Executive Summary

Tenacious Ventures invests in early-stage startups with tech-enabled new business models that are helping agriculture transition to a carbon-neutral and climate change resilient future. With a primary focus on Australian-originated opportunity, we identify and support innovators with scalable, defensible, and globally relevant solutions for sustainable, resilient and profitable agriculture.

Investment Activity

In the twelve months to 30 June 2021, Tenacious Ventures Fund I, LP made five new investments - SwarmFarm Robotics, an autonomous agricultural vehicle platform company; Nori, a US-based carbon marketplace; Vow, a cellular agriculture company; RapidAIM, a CSIRO-spin out commercializing a digital crop protection platform; and Nowadays, a clean label sustainable protein company.

These investments were made alongside world-class co-investors, including Australian VCs Grok Ventures, Square Peg Capital, Blackbird Ventures, Artesian Ventures, Giant Leap, and international VCs such as Placeholder Ventures, and multinationals such as The Nature Conservancy.

Each of these investments brings its own unique qualities and adds to the diversity and composition of the Fund's portfolio of companies. Importantly, these investments are in companies developing foundation or platform technologies, where a unique and transformative business model is underpinned by technology, and where the psychology of adoption is central to the product's design and company ethos.

Nori

Carbon sequestration is front and center in Australia right now. September 2020 saw the Federal Government announce a Low Emissions Technology Statement, as part of Australia's Technology Investment Roadmap, and explicitly mentions soil carbon sequestration. As markets evolve, we see significant opportunities for lowering the cost of participating in regulated schemes like the CSF, as well as emerging opportunities in voluntary schemes - more choices and greater transparency will drive uptake and create better climate solutions.

By creating a functioning marketplace that rewards practices that draw down carbon, Nori gives farmers a clear incentive to adopt these practices. Rather than require farmers to undertake costly assessments or adopt new tools, Nori's approach makes it easy for farmers to participate in this market because it leverages the farm management software tools already in use. The initial methodology underpinning the measurement (there will be more) is COMET-Farm, a USDA-developed whole farm carbon accounting system. These two things combined- a clear reward and a low cost to participate- means a high ROI for farmers.

Finally, by providing a transparent and 3rd party verified rating of the quality of each 'product' in the marketplace, Nori also creates incentives to use (and even build) better technologies to do measurement, verification, and reporting. This is critical to increasing both buyers and sellers confidence to participate, and ultimately get more tonnes of carbon drawdown.

RapidAim

Reducing or replacing conventional chemical spraying is not just about innovations in effective and sustainable control methods, but also about overcoming the psychology and behavior change challenges to enable the adoption of these new technologies. RapidAIM's large-scale, real-time monitoring capabilities solve for these adoption barriers--and this is what sets the company apart from other digital pest detection solutions on the market.

RapidAIM also addresses the coordination and trust challenges that accompany biological pesticides, which can require very different application methods and the implementation of regional control strategies. For example, technologies such as mating disruption cannot be successfully implemented by any one grower.



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The pest risk that any individual grower faces would also depend on the control strategies employed by their neighbors--as pests are not limited by farm boundaries. By providing information about pest pressures at scale, RapidAIM can help build confidence in regional management approaches by giving growers real-time information on pest activity beyond their individual properties.

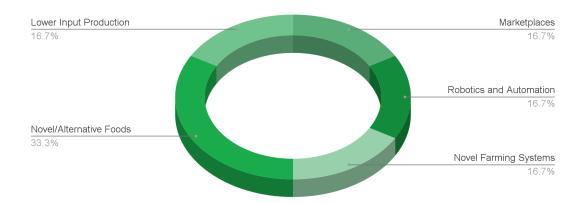
Vow & Nowadays

There's no doubt that the alternative protein sector, including both plant-based and cellular meats, has generated a lot of buzz and solicited a wide range of opinions. There are those who think alternative proteins will and should displace conventional agriculture, those who believe both production systems can co-exist, and those who doubt that alternative proteins are better or viable. The debate over plant-based proteins is often painted in broad strokes: plant-based products are "good" because they can be more sustainable than conventional meat, or they are "bad" because they are over-engineered and unhealthy.

We believe in a future with multiple sources of sustainable protein, including from animals. And yet, we don't expect the debate on alternative proteins to fade anytime soon. In fact, we think that consumer-focused, tech-enabled innovation led by companies like Vow & Nowadays are critical to building a carbon neutral and climate change resilient food system. The disruptive potential that we see in Vow & Nowadays stems both from their technology-driven product development and manufacturing approach, as well as their commitment to discovering and satisfying consumer demands.

SwarmFarm Robotics

The SwarmFarm business model has two components: the SwarmBot platform and the SwarmConnect ecosystem. SwarmBot is the autonomous vehicle platform designed to carry out tasks such as spraying, weeding, and thinning. SwarmConnect is an ecosystem that enables 3rd party developers to build applications to run on the SwarmBot. Together (think app store and iPhone), SwarmBot and SwarmConnect provide the digital equivalent of the three point linkage- one system that can be put to many different uses.



Portfolio breakdown (by industry sector)



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Impact of COVID-19 on the Fund

Due to the spread of COVID-19 globally, we continue to be in an uncertain environment for businesses and markets. Global economic stimulus measures and low interest rates are likely to continue into FY22 and the pace of economic reopening remains uncertain.

The increased level of uncertainty and disruption caused by the pandemic has impacted portfolio companies in varying ways. Whilst we do not believe any of these impacts are existential, there have been a variety of adjustments required including with challenges or remote workforces, product development schedule impact of staff rostering challenges and logistic and supply chain impact to production schedules. Some of the portfolio companies have taken the choice to accelerate investment in tooling and automation to support remote monitoring and development work. As a high conviction, high support investor, we have been proactive in working with our portfolio companies during this period, and remain confident that all companies are continuing to make progress towards agreed milestones.

Outlook

Beyond this reporting period, two investee companies are looking to commence subsequent rounds of funding within the next one to two quarters. The investment pipeline remains strong, with metrics provided regularly via the 'LP Updates'. The Fund completed one additional investment in July 2021, Regrow Agriculture Inc, provided follow-on funding for Nowadays' Pre-seed raise, and two new investments are nearing the final phase of our investment process.

Market Outlook

Agtech Market

Globally, the agtech industry continues to mature with multiple examples of large raises, acquisitions, exits and blow-ups across a range of sectors. Notable examples include:

- High-tech greenhouse startup <u>AppHarvest</u> acquired <u>Root Al</u>, which uses Al to power robots that can help manage high-tech indoor farming operations. Read the full article <u>here</u>. AppHarvet was also <u>one of</u> several SPAC listings that included Benson Hill (<u>here</u>)
- <u>Bushel</u>, an independently-owned software technology company for growers, grain buyers, ag
 retailers, protein producers and food companies, acquires <u>FarmLogs</u>, a leading provider of
 technology farm management systems for row crop farms. The acquisition complements Bushel's
 strategic focus and accelerates digital infrastructure in the agriculture supply chain. Read the full
 article <u>here</u>. In a similar vein, Rabobank and TELUS Agriculture formed a joint venture to acquire
 Conservis (<u>here</u>) with a supply-chain finance focused initiative.
- <u>John Deere</u> has acquired <u>Bear Flag Robotics</u>, a Californian startup offering autonomous solutions to farmers, for \$250 million. Bear Flag Robotics 'retrofits' farm machinery to automate tasks such as tilling. This is Deere's second major automation acquisition in the past four years. It purchased <u>Blue</u> <u>River Technology</u>, a more mature robotics startup, for <u>\$305 million in 2017</u>. Read the full article <u>here</u>.
- <u>Abundant Robotics</u>, the tech startup that appeared to be leading the race to commercialize a
 robotic apple picker, has shut down with the company entering into a legal liquidation process.
 Read the full article <u>here</u>.

At Tenacious Ventures, our thesis of "digitally native agriculture" continues to evolve as we see advancements in technologies - like daily 3m high resolution imagery (here)- unlock the potential to transition agriculture to a carbon neutral and climate change resilient future.



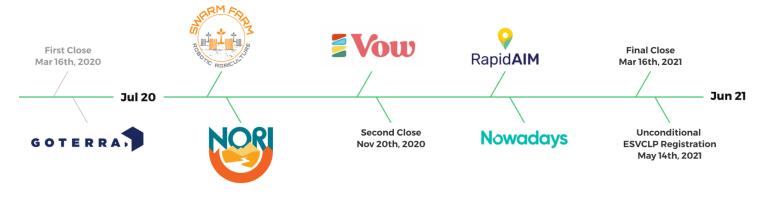
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Australian Venture Capital

This year we continued to see tailwinds for the growing Australian venture capital industry. This included exits by Zoox (<u>here</u>) and Afterpay (<u>here</u>), the entrance of new funds (e.g., Flying Fox (<u>here</u>)) and announcements of successful subsequent funds (e.g. Main Sequence Ventures Fund 2 (<u>here</u>)).

Final Close & ESVCLP Registration

Since its inception, Tenacious Ventures has attracted significant investor interest. With permission of the Fund's limited partners to increase the maximum fund size, Tenacious Ventures Fund I, LP final close was oversubscribed at AUD 35M on March 16, 2021. Further, as of May 14th, 2021, Tenacious Ventures Fund I, LP has been approved for unconditional ESVCLP registration. This is a major milestone for the fund, ensuring that we've secured favorable tax treatment for our investors.



FY21 Overview



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Fund Overview

Total commitments	AUD 35M
Structure	Early stage venture capital limited partnership (ESVCLP)
Investment stage	Seed; Series A
Total investments	15-20 approx.
Term	10 years
Investment period	4-5 years
Management fee	2% p.a. on committed capital during the investment period and thereafter on invested capital ¹
Incentive compensation	20% carried interest
Fund status	Final close March 16, 2021; actively investing
Investments	6

Fund Financial Performance

For the period ending 30 Jun 2021 AUD

	30 Jun 2021	
	\$	
Total commitments (Commenced at 16 Mar 2020)	35,000,000	
Total drawdowns since inception	4,680,882	13.4%
Remaining commitments	30,319,118	
<u> </u>		
Total number of investments since inception	6	86.6%
Number of Portfolio Companies at 30 Jun 2021	6	
Total Distributions	-	
% of total drawdowns	0.0%	Total drawdowns since inception
% of committed capital	0.0%	 Remaining commitments
Key Fund Valuation Metrics		
Distributions to paid-in capital (DPI)	-	
Residual value to paid-in capital (RVPI)	0.75	
Total value to paid-in capital (TVPI)	0.75	
Paid-in capital to committed capital (PIC)	0.13	

70 700 2021

¹Including amounts reserved for follow-on investment

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Portfolio Overview



Goterra Pty Ltd

"Organic waste management, reimagined" \$8M Series A Co-led with Grok Ventures Tenacious investment: \$1M Date: 14 Apr 2020 <u>Goterra</u> revolutionizes organic waste management with a modular, distributed solution based on Black Soldier Fly (BSF). Goterra offers an attractive, cost-effective alternative to landfill by working with insects in small, modular units (MIBs) to deliver waste management close to the source.



SwarmFarm Robotics Pty Ltd

"The operating system for autonomous ag" \$4.2M Series A Co-led with Artesian Ventures Tenacious investment: \$667k Date: 27 Aug 2020

Total commitment: \$1M

SwarmFarm Robotics (SFR) is an autonomous agricultural vehicle platform company. The SFR business model has two components: the SwarmBot platform, a nimble, lightweight, a fully autonomous robotic platform that is positioned as the conduit for delivery of agtech to farming customers; and the SwarmConnect ecosystem, a development environment in which applications can be built by SFR and/or by third parties to run on the SwarmBot.



Nori Inc

"The carbon removal revolution starts here"
USD \$4M Seed Round led by Placeholder Ventures
Tenacious investment: \$480k
Date: 17 Sep 2020

Nori, based in Seattle, USA, is a blockchain-based carbon marketplace that makes it easier for farmers to get rewarded for farming practices that drawdown carbon. Nori also creates incentives for the development of more technologies that can cost effectively verify and validate soil carbon sequestration, as well as the deployment of more capital toward carbon drawdown.



Vow Group Pty Ltd

"Crafting a new category of food" \$7.7M Series A Round led by Square Peg Capital Tenacious investment: \$205k Date: 15 Oct 2020 <u>Vow</u> is a Sydney-based cellular agriculture company that makes meat, grown in a lab from exotic animal cells. By bringing software development principles and tools, including automation, to their R&D, manufacturing, and food science processes, Vow is able to optimize for both cost and characteristics that end-consumers value (e.g., taste, consistency).

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RapidAIM Pty Ltd

"We take the guess-work out of pest management" Series A Bridge Note Round led by Tenacious Tenacious investment: \$1M Date: 31 Dec 2020 RapidAIM is a digital crop protection platform based on patented technology that is capable of large scale, low-cost, high-resolution detection of a specific range of insect pests (e.g., fruit fly) that pose significant threats to a wide range of agricultural production systems.

Nowadays

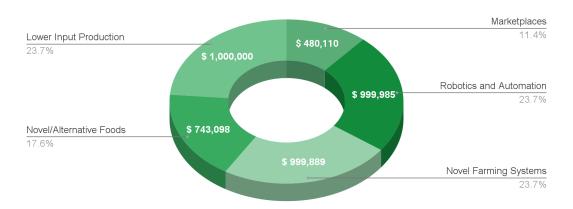
Nowadays Inc

"Nowadays, it's easy to indulge better."
USD \$250k Friend & Family Round led by VegInvest
Tenacious investment: \$65k
Date: 27 Jan 2021

Follow on commitment: \$473k in USD \$2M Pre-Seed Round led by VegInvest

Nowadays is a food manufacturing company making plant-based meats that have a clean ingredient list and best-in-class nutritional profile. A technology-driven company, with consumers at the center, Nowadays are producing products which are delicious, guilt free and good for the planet.

Portfolio investment area summary by % of capital commitment



Note:

The investment amount is the total investment capital committed, and as such, may include capital to be deployed in tranches based on completion of satisfactory milestones. Listed are also all the raises that the Fund has participated in, along with the date of the initial investment.



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Fund Impact Report Our Impact Themes

Tenacious Ventures intends to invest in predominantly Australian early stage agrifood tech startups that will, by scaling their business to achieve commercial and growth objectives, achieve a positive environmental impact. Given the scale and footprint of the food and agriculture industry, there are numerous opportunities for positive social and environmental changes. Tenacious Ventures invests in companies that will contribute to a shift toward a carbon-neutral and climate change-resilient food and agriculture system.

Impact Metrics Summary

For the period 1 Jul 2020 to 30 Jun 2021

22,502

tonnes of CO2-eq avoided or abated for the year (Goterra & Nori).



This is equivalent to taking 9,812 cars off the road for a year.²

477

tonnes of waste diverted from landfill for the year.



This is equivalent to the waste produced by 883 Australian homes for a year.³



909 tonnes of CO2-e avoided or abated



21,593 Nori Carbon Removal Tonnes (NRT)



477 tones of waste diverted from landfill



67,822 hectares under variable rate fertilizer or spray

Impact metrics are compiled from data supplied by the portfolio company commencing from the first quarter after investment.

² Based on the average combined CO2-eq emissions for a new light vehicle sold in Australia, 182 g/km and the average distance travelled of 12.600km/year.

³ Based on the Australian average of 540kg of waste per person and average household size of 2.53.

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Fund News and Communications Summary

Press Coverage & Thought Leadership

Fund I close

- Tenacious Ventures closes first fund, oversubscribed at \$35M Tenacious Ventures press release
- Tenacious Ventures closes \$35m agritech fund Australian Financial Review
- Tenacious Ventures closes first agrifood tech fund, oversubscribed at \$35m CEFC media release
- Tenacious Ventures has a fresh \$35 million to invest in Aussie agritech startups with global potential - Smart Company
- After closing \$27m maiden fund, Tenacious Ventures seeks to scale-up Australian agrifoodtech -AgFunder News
- Finally, VC wakes to innovation in manufacturing Innovation Aus

SmartCompany

Tenacious Ventures has a fresh \$35 million to invest in

Tenacious Ventures co-founders Matthew Pryor and Sarah Nolet. Source: supplied. Specialist agriculture and food tech venture capital firm ... 1 June 2021



DB Dynamic Business

Tenacious Ventures closes fund I at \$35m to focus on earlystage Agri-FoodTech startups

Tenacious is part of the federal government's Early Stage Venture Capital Limited Partnerships (ESVCLP) scheme. Its current portfolio includes ... 2 June 2021



Finally, VC wakes to innovation in manufacturing

Tenacious has invested in waste management startup Goterra, and SwarmFarm Robotics. But the most developed - and exciting is Adelaide VC Innovyz which is ...

10 June 2021





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After closing \$27m maiden fund, Tenacious Ventures seeks to scale-up Australian agrifoodtech



Closing \$27m maiden fund, Tenacious seeks to scale Aussie agrifoodtech Tenacious Ventures has invested \$11.5 million in six startups so far, with a further 10 deals expected out of its newly closed fund. adfundernews.com



Good news for farming innovation. Congrats Tenacious Ventures on the close of your first VC fund. We provided a cornerstone investment to support companies that are helping lower agriculture emissions and increase energy efficiency. @tenaciousvc



Thought Leadership

- How Silicon Valley Set Agtech Back A Decade Matthew Pryor & Sarah Nolet
- Agritech: Australia's next big export opportunity Sarah Nolet
- Invest Like a Farmer: the surprising similarities between how farmers & VCs think Sarah Nolet





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Press Coverage of Investments

Goterra

Goterra: Waste Management Infrastructure for the World - Goterra video





Friday, May 14th, 9am (AEDT) Onlin FoodBytes! Platfarm GTHENTIC SpreutX

SwarmFarm Robotics

- SwarmFarm founder Andrew Bate explains why he's building a tech startup in a rural area Smart Company
- Farm robots could mean utopia of dystopia for the future of farming ABC News
- Why We're Building a Tech Startup in a Rural Area LinkedIn

SEMI-FINALIST 2021



The Courier Mail

Industry experts showcase companies embracing innovation

Guest speakers included QMI Solutions director of strategic engineering Shay Chalmers, Berg Engineering general manager Shannon Jansen and SwarmFarm Robotics ...







Farm robots could mean utopia of dystopia for the future of

SwarmFarm is an agricultural robotics startup in Queensland which makes autonomous robots for farmers. SwarmFarm's Andrew Bate said he believed robotics had ...

2 weeks ago





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The West Australian

Automation is coming to WA farms, but it will start with smaller ...

Credit: Swarmfarm Robotics. Smaller autonomous machinery will start operating on WA farms by early 2022, but large driverless tractors or headers won't ...

1 month ago



Sydney Morning Herald

Cows in pain, thirsty peaches, stressed tomatoes: how tech's helping nature talk to farmers

... tells farmers exactly where to apply fertiliser, and robots attack weeds. ... Andrew Bate are grain farmers and the co-founders of SwarmFarm Robotics,

5 June 2021



Nori

- As Carbon Markets Reward New Efforts, Will Regenerative Farming Pioneers Be Left in the Dirt? -Civil eats
- The Carbon Market Gold Rush in American Agriculture Bloomberg
- The U.S. Is About to Go All in on Paving Farmers and Foresters to Trap Carbon Rollingstone

A Axios

The carbon removal market is expanding

Carbon Engineering, a firm looking to commercialize nascent "direct air capture" tech, ... The startup Nori has launched a soil carbon removal market. 1 month ago



Bloomberg.com

The Carbon Market Gold Rush in American Agriculture

Butter maker Land O'Lakes and agri-tech firms Indigo Ag and Nori LLC have all set out to sell carbon credits, produced when farmers adopt practices that ... 20 Apr 2021





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ze Dezeen

Nori aims to create "financial incentive for pulling carbon out of ...

"Nori is on a mission to reverse climate change by making it as simple as possible to pay people to remove carbon dioxide from the atmosphere," the company said ...

1 month ago





Rolling Stone

The U.S. Is About to Go All in on Paying Farmers and Foresters to Trap Carbon

Nori, the carbon-market broker Garrett began working with last year, allows farmers to make money for carbon-sequestering practices, like avoiding the plow, ...

1 month ago



Vow

- Next on the Menu: Cellular Agriculture Could "Domesticate" Any Animal on the Planet
- Vow's path to success and the rise of cultured proteins Evoke Ag



SynBioBeta

Next on the Menu: Cellular Agriculture Could "Domesticate ...

Cell-based goat burgers by cultured meat startup, Vow. Cultured meat technology is creating opportunities to develop rare or even completely new food types.

11 May 2021





Green Queen

Magic Valley Launches As Australia's First Cultured Lamb

Fellow Australian startup Vow Food, based in Sydney, are culturing a range of exotic meats such as kangaroo, alpaca and goat. "Our first product will be a ... 2 June 2021





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RapidAim

- The importance of being a Change Maker Rural Press Club hosts RapidAlM's Nancy Schellhorn
- Biologicals and chemistry: finding ways to commercialize the science AgTech ... So what? podcast



Nowadays

- Nowadays Raises \$2M and Launches First Product, a Plant-Based Chicken Nugget The Spoon
- Nowadays plant-based nuggets boast 'unparalleled' nutritional profile: 'We don't just need to remove animals, we need to create better products' - Food Navigator



Nowadays Raises \$2M and Launches First Product, a Plant

- ... million (editor note: while Tenacious Ventures indicated they'd raised \$1.5M,
- ... in pre-seed funding from a group that included Tenacious Ventures and ...
- 12 May 2021





FoodNavigator-USA

Nowadays plant-based nuggets boast 'unparalleled ...

... scalability and flexibility so they can grow and iterate based on market feedback, starting with a direct-to-consumer launch." Tenacious Ventures ... 3 June 2021



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Tenacious Ventures Fund I, LP

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Balance Sheet

As at 30 Jun 2021 AUD

	Current Period End	Prior Year End Audited
	30 Jun 2021	30 Jun 2020
ASSETS		
Cash		
Tenacious Ventures Fund I	885,988	6,210
Other Cash Assets		
SIV & Managed Bank Accounts	1,027,343	705,986
Total Cash	1,913,331	712,196
Investments		
Investments at Cost	3,416,781	999,889
Unrealized Gain / Loss on Investments	(12,364)	-
Investments at Fair Value	3,404,417	999,889
Other		
Accrued Interest	-	-
Accounts Receivable	-	-
Prepayments	24,324	9,513
Receivable from LPs	-	-
Receivable from Manager	-	-
Sundry Receivables	-	111
GST	13,124	10,276
Total Other Assets	37,448	19,900
Total Assets	5,355,197	1,731,985
LIABILITIES & PARTNERS' CAPITAL		
Liabilities		
Accrued Liabilities	_	_
Accounts Payable	15,951	37,752
Provision for Audit Fee	11,550	7,150
Payable to Manager	-	-,100
Payable to LPs	_	_
LP Funds Held in Reserve	807,814	-
LP Prepaid Capital - SIV & Managed Bank Accounts	1,028,260	705,891
SIV & Managed Bank Accounts Interest	281	96
Total Liabilities	1,863,856	750,889
Partners' Capital		
Drawdowns	4,680,882	1,215,068
Distributions	· · ·	-
Accumulated Profit / (Loss)	(1,189,541)	(233,972)
Total Partners' Capital	3,491,340	981,097
Total Liabilities and Partners' Capital	5,355,197	1,731,985
	3,333,131	1,751,505





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Schedule of Investments

As at 30 Jun 2021 AUD

	Date of	Date of						Total		ent Proceeds	Total	Multiple	Holding		
	Initial	Final		1.1	CEB **	1.11.1.0	Fund	Invested	Realized	Unrealised	Investment	of Cost	Period	Gross	Exit
Investment	Investment	Realisation	Region	Industry	**	Initial Stage	Commitment*	to Date	Proceeds	Fair Value	Proceeds	(x)	(Years)	IRR (%)	Route
Portfolio Summary - U	Unrealised														
Goterra Pty Ltd	14 Apr 2020		Australia	Novel Farming Systems	Yes	Series A	999,889	999,889	-	999,889	(999,889)	1.00	1	(O)	
SwarmFarm Robotics Pty Ltd	27 Aug 2020		Australia	Robotics and Automation	Yes	Series A	999,985	666,657	,	666,657	(666,657)	1.00	-	(O)	
Nori Inc	17 Sep 2020		United States	Marketplaces	No	Seed	480,110	480,110) -	466,289	(466,289)	0.97	-	(O)	
Vow Group Pty Ltd	15 Oct 2020		Australia	Novel/Alternative Foods	Yes	Series A	204,969	204,969	-	204,969	(204,969)	1.00	-	(O)	
RapidAim Pty Ltd	31 Dec 2020		Australia	Lower Input Production	Yes	Series A Bridge Round	1,000,000	1,000,000	-	1,000,000	(1,000,000)	1.00	-	(O)	
Nowadays Inc	27 Jan 2021		United States	Novel/Alternative Foods	No	Family & Friends Round	538,130	65,157	-	66,613	(66,613)	1.03	-	(O)	
TOTAL UNREALISED							4,223,082	3,416,781	-	3,404,417	(3,404,417)	1.00		(0)	
Portfolio Summary - I	<u>Re</u> alised														
TOTAL REALISED							-		-	-	-			(0)	
Portfolio Summary - 1	Total														
TOTAL UNREALISED							4,223,082	3,416,781	-	3,404,417	(3,404,417)	1.00		(O)	
TOTAL REALISED							-	-	-	-	-	-		(O)	
TOTAL / AVERAGE							4,223,082	3,416,781	-	3,404,417	(3,404,417)	-		-	

^{*} Commitment may include funds that are contingent on the achievement of progress milestones and therefore may not yet be invested.

Confirmation of Compliance with Clean Energy Business Test

The Fund did, at all times during the reporting period, comply with the requirements of the CEB 50% Test as defined in clause 22.2 of the Partnership Deed - CEB 50% Test. The aggregate commitment for all investments entered into by the Partnership in Clean Energy Businesses (CEB) is 75.89% of the aggregate commitment for all investments, thereby satisfying the CEB 50% Test.

^{**} CEB - Clean Energy Business



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Investment Portfolio Summary - Movement in Fair Value

As at 30 Jun 2021

AUD

							Date of
	Fair Value			Fair Value	Movement	Valuation	Last
Investment	30 Jun 2021	Investments	Revaluations	01 Jul 2020	Summary*	Drivers**	Revaluation
Goterra Pty Ltd	999,889	-	-	999,889	1	А	30 Apr 2021
SwarmFarm Robotics Pty Ltd	666,657	666,657	-	-	1	А	N/A
Nori Inc	466,289	480,110	(13,820)	-	2	А	N/A
Vow Group Pty Ltd	204,969	204,969	-	-	1	А	N/A
RapidAim Pty Ltd	1,000,000	1,000,000	-	-	1	А	N/A
Nowadays Inc	66,613	65,157	1,456	-	2	А	N/A
Total	3,404,417	2,416,892	(12,364)	999,889			

*Movement Summary

- 1. No Change
- Movement in foreign currency exchange rates
- Change in public market value
- 4. Deterioration in performance and potential
- 5. Future realization proceeds
- 6. Follow-on financing
- 7. New investment
- 8. Investment write-off
- 9. Realized investment

**Valuation Drivers

- A. Investment held at acquisition cost
- Valuation has been reduced due to significant deterioration in the company's performance and potential
- C. Valuation has been adjusted to the value paid by a sophisticated unrelated new investor
- D. Valuation at a later round of financing (no new unrelated investor)
- E. Valuation based on the closing quoted priceF. Valuation based on the closing quoted price with a discount for lock up restrictions
- G. Follow-on costs of a written down investment
- H. Future realization proceeds
- Valuation based on fairness option in relation to proposed merger
- K. Valuation based on recent transaction multiples
- L. Valuation based on recent market multiples
- M. Valuation based on recent market and transaction multiples
- N. Valuation based on expert third party opinion
- O. Valuation based on closing quoted price plus valuation of warrants
- P. Revised company prospects

For details about the valuation methodology used, refer to the Valuation Policy included as an appendix of this report.



Annual Fund Report - July 1, 2020 to June 30, 2021 (audited)

Statement of Operations (Profit & Loss)

	Current Period (Jul 01, 2020 - Jun 30, 2021)	Prior Year End Audited Jun 30, 2020	Since Inception (Mar 16, 2020 - Jun 30, 2021)
	000, 202.,	0 411 0 0, 10 10	3333, 232.,
Income			
Portfolio Interest Income	-	-	-
Portfolio Dividend Income	-	-	-
Other Income	-	-	-
Total Income	-	-	-
Expenses			
Audit Fees	10,500	6,500	17,000
Bank Fees	120	40	160
Broken Deal Costs	-	-	-
Establishment Expenses	-	75,000	75,000
Fund Admin Fees	21,590	9,171	30,761
GST Filing Fees	2,610	170	2,780
GST Non-recoverable	27,598	11,837	39,435
Income Tax Expense	-	-	-
Insurance	19,944	8,421	28,365
Interest Expense	-	-	-
Investment Expenses	30,461	2,317	32,778
Legal Fees	46,732	-	46,732
Management Fees	783,650	120,517	904,167
Other Partnership Expenses	(O)	-	(O)
Total Expenses	943,206	233,972	1,177,178
Net Operating Income / (Deficit)	(943,206)	(233,972)	(1,177,178)
Realized & Unrealized Gain / (Loss) on Investments			
Net Realised Gain / (Loss)	-	-	-
Net Change Unrealised Gain / (Loss)	(12,364)	-	(12,364)
Net Realized Gain / (Loss) due to FX	-	-	-
Net Realized & Unrealized Gain / (Loss) on Investments	(12,364)	-	(12,364)
Net Increase / (Decrease) in Partners' Capital Resulting from Operations	(955,570)	(233,972)	(1,189,541)



Annual Fund Report - July 1, 2020 to June 30, 2021 (audited)

Statement of Cash Flows (Direct)

	Current Period	Prior Year	Since Inception
	(Jul 01, 2020 -	End Audited	(Mar 16, 2020 -
	Jun 30, 2021)	Jun 30, 2020	Jun 30, 2021)
Cash Flow from Operating Activities			
Audit Fees	(6,500)	-	(6,500)
Bank Fees	(120)	(40)	(160)
Broken Deal Costs	-	-	-
Establishment Expenses	(5,682)	(69,318)	(75,000)
Fund Admin Fees	(43,235)	-	(43,235)
GST	(30,663)	(18,984)	(49,647)
GST Non-recoverable	-	-	-
GST Filing Fees	(2,780)	-	(2,780)
Income Tax Expense	-	-	-
Interest Expense	-	-	-
Insurance	(40,627)	_	(40,627)
Investment Expenses	(26,221)	_	(26,221)
Legal Fees	(38,788)	_	(38,788)
Management Fees	(783,650)	(120,517)	(904,167)
Other Partnership Expenses	-	-	(,,
Net Cash Flow from Operating Activities	(978,267)	(208,858)	(1,187,125)
•			
Cash Flow from Investing Activities			
Purchases of investments	(2,416,781)	(1,000,000)	(3,416,781)
Proceeds from sales of investments	-	-	-
Net Cash Flow from Investing Activities	(2,416,781)	(1,000,000)	(3,416,781)
Cash Flow from Financing Activities			
Capital Contributions	3,465,813	1,215,068	4,680,882
Distributions	-,,	-	-
Proceeds from Loans	_	_	_
LP Funds Held in Reserve	807,814	_	807,814
LP Prepaid Capital - SIV & Managed Bank Accounts	322,370	705,891	1,028,260
SIV & Managed Bank Accounts Interest	185	96	281
Net Cash Flow from Financing Activities	4,596,182	1,921,055	6,517,237
		=10.106	
Net Increase/ (Decrease) in Cash and Cash Equivalents	1,201,135	712,196	1,913,331
Tenacious Ventures Fund I	6,210	-	-
SIV & Managed Bank Accounts	705,986	-	-
Cash and Cash Equivalents, Beginning Balance	712,196	-	-
Tenacious Ventures Fund I	885,988	6,210	885,988
SIV & Managed Bank Accounts	1,027,343	705,986	1,027,343
Cash and Cash Equivalents, Ending Balance	1,913,331	712,196	1,913,331



Annual Fund Report - July 1, 2020 to June 30, 2021 (audited)

Statement of Related Parties Transactions

	Current Period	Prior Year	Since Inception
	(Jul 01, 2020 -	End Audited	(Mar 16, 2020 -
Tenacious Ventures Management Pty Ltd	Jun 30, 2021)	Jun 30, 2020	Jun 30, 2021)
Payments Made			
Management Fees	783,650	120,517	904,167
GST	88,124	18,984	107,108
Establishment expenses	5,682	69,318	75,000
Other Partnership Expenses	155,201	-	155,201
Total Payments	1,032,658	208,818	1,241,476
Payables			
Management Fees	-	-	904,167
GST	1,450	2,067	108,558
Establishment expenses	-	5,682	75,000
Other Partnership Expenses	14,501	30,003	169,702
Total Payables	15,951	37,752	1,257,427



Annual Fund Report - July 1, 2020 to June 30, 2021 (audited)

Statement of Changes in Partners' Capital

	Limited Partners
Partners' Capital, beginning of period	981,097
Capital Contributions	3,465,813
Capital Distributions	-
Total Cash/ Non-Cash Flows	3,465,813
Total Net Operating Income / (Deficit)	(943,206)
Net Realized Gain from Investments	-
Net Change in Unrealised Gain / (Loss) on investments	(12,364)
Partners' Capital, end of period	3,491,340



Annual Fund Report - July 1, 2020 to June 30, 2021 (audited)

Statement of Partners' Capital Accounts

As at 30 Jun 2021 AUD

Investor	Commitment	Drawdowns	Funds Held in Reserve*	Distributions	Realised Gains	Unrealised Gains	Operating Expenses	Management Fees	Net Asset Value	Uncalled Commitments
TV-26RJ	250,000	33,435	-	_	- Janis	(88)	(1,950)	(6,458)	24,938	216,565
TV-3VNG	250,000	33,435		-		(88)	(1,950)	(6,458)	24,938	216,565
TV-4RBL	2,000,000	267,479	(93,066)	-	_	(707)	(15,601)	(51,667)	199,505	1,732,521
TV-5EI0	250,000	33,435	(11,633)		_	(88)	(1,950)	(6,458)	24,938	216,565
TV-5JWW	350,000	46,809	-	_	_	(124)	(2,730)	(9,042)	34,913	303,191
TV-6JQC**	-			-	_		-	-		······
TV-6PKO	250,000	33,435	(2,510)	_	-	(88)	(1,950)	(6,458)	24,938	216,565
TV-6ZKL	150,000	20,061	-	_	_	(53)	(1,170)	(3,875)	14,963	129,939
ΓV-8FZ4	145,000	19,392	(6,747)	_	-	(51)	(1,131)	(3,746)	14,464	125,608
ΓV-8H14	100,000	13,374	(4,794)	_	_	(35)	(780)	(2,583)	9,975	86,626
TV-91WW	100,000	13,374	(4,653)	_	-	(35)	(780)	(2,583)	9,975	86,626
ΓV-B90I**	_	-	-	_	-	-	-	-	(O)	-
ΓV-BICO	250,000	33,435	-	_	-	(88)	(1,950)	(6,458)	24,938	216,565
TV-BT5R	334,000	44,669	-	_	-	(118)	(2,605)	(8,628)	33,317	289,331
TV-C4AZ	250,000	33,435		_	-	(88)	(1,950)	(6,458)	24,938	216,565
TV-CUMQ	1,000,000	133,740	(23,267)	_	_	(353)	(7,800)	(25,833)	99,753	866,260
TV-CWLX	250,000	33,435	-	-	-	(88)	(1,950)	(6,458)	24,938	216,565
ΓV-EWRN	100,000	13,374	-	_	-	(35)	(780)	(2,583)	9,975	86,626
TV-F3T8	150,000	20,061	-	-	_	(53)	(1,170)	(3,875)	14,963	129,939
TV-FEN5	100,000	13,374	(4,653)	-	-	(35)	(780)	(2,583)	9,975	86,626
TV-FV03	250,000	33,435	(11,633)	-	-	(88)	(1,950)	(6,458)	24,938	216,565
TV-FZKB	334,000	44,669	-	-	-	(118)	(2,605)	(8,628)	33,317	289,331
ΓV-G4BG	25,000	3,343	_	-	-	(9)	(195)	(646)	2,494	21,657
TV-G9GV	8,000,000	1,069,916	(372,266)	-	-	(2,826)	(62,403)	(206,667)	798,021	6,930,084
TV-GF9P	200,000	26,748	-	-	_	(71)	(1,560)	(5,167)	19,951	173,252
TV-GNDR	250,000	33,435	(11,633)	-	_	(88)	(1,950)	(6,458)	24,938	216,565
ΓV-HA4R	100,000	13,374	(4,653)	-	_	(35)	(780)	(2,583)	9,975	86,626
TV-HOUQ	250,000	33,435	(11,633)	-	_	(88)	(1,950)	(6,458)	24,938	216,565
TV-IE6J	300,000	40,122	(13,960)	-	_	(106)	(2,340)	(7,750)	29,926	259,878
TV-J41W	300,000	40,122	_	-	_	(106)	(2,340)	(7,750)	29,926	259,878
ΓV-K8U2	500,000	66,870	(23,267)	-	-	(177)	(3,900)	(12,917)	49,876	433,130
ΓV-MMTS	250,000	33,435	-	-	-	(88)	(1,950)	(6,458)	24,938	216,565
ΓV-MZAN	8,000,000	1,069,916	(7,350)	-	_	(2,826)	(62,403)	(206,667)	798,021	6,930,084
ΓV-N4QE	334,000	44,669	_	-	_	(118)	(2,605)	(8,628)	33,317	289,331
ΓV-NU92	1,000,000	133,739	-	-	_	(353)	(7,800)	(25,833)	99,753	866,261
ΓV-Q4L8	500,000	66,870	(23,267)	-	-	(177)	(3,900)	(12,917)	49,876	433,130
ΓV-RD5A	750,000	100,305	(34,936)	-	-	(265)	(5,850)	(19,375)	74,814	649,695
ΓV-RRGV	500,000	66,870	-	-	-	(177)	(3,900)	(12,917)	49,876	433,130
ΓV-SZDG	150,000	20,061	-	-	-	(53)	(1,170)	(3,875)	14,963	129,939
ΓV-T5BA	250,000	33,435	-	-	-	(88)	(1,950)	(6,458)	24,938	216,565
ΓV-T6EY	150,000	20,061	(6,980)	_	-	(53)	(1,170)	(3,875)	14,963	129,939
ΓV-TMEU	250,000	33,435	-	-	-	(88)	(1,950)	(6,458)	24,938	216,565
								(12,348)		414,073



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Total	35,000,000	4,680,882	(807,814)	-	-	(12,364)	(273,011)	(904,167)	3,491,340	30,319,118
TV-ZTQH	500,000	66,870	(23,267)	-	-	(177)	(3,900)	(12,917)	49,876	433,130
TV-YDPD	50,000	6,687	-	-	-	(18)	(390)	(1,292)	4,988	43,313
TV-YAOX	250,000	33,435	(11,633)	-	-	(88)	(1,950)	(6,458)	24,938	216,565
TV-Y2GY	250,000	33,435	(11,633)	-	-	(88)	(1,950)	(6,458)	24,938	216,565
TV-XKC8	500,000	66,870	-	-	-	(177)	(3,900)	(12,917)	49,876	433,130
TV-XC2H	500,000	66,870	(22,644)	-	-	(177)	(3,900)	(12,917)	49,876	433,130
TV-WZWY	300,000	40,122	-	-	-	(106)	(2,340)	(7,750)	29,926	259,878
TV-WZFA	250,000	33,435	_	-	-	(88)	(1,950)	(6,458)	24,938	216,565
TV-WUJP	1,250,000	167,174	(57,590)	-	-	(442)	(9,750)	(32,292)	124,691	1,082,826
TV-W898	250,000	33,435	-	-	-	(88)	(1,950)	(6,458)	24,938	216,565
TV-W040	25,000	3,343	(1,163)	-	-	(9)	(195)	(646)	2,494	21,657
TV-UZK2	300,000	40,122	-	-	-	(106)	(2,340)	(7,750)	29,926	259,878
TV-UV19	150,000	20,061	(6,980)	-	-	(53)	(1,170)	(3,875)	14,963	129,939
TV-UKNF	25,000	3,343	-	-	-	(9)	(195)	(646)	2,494	21,657
TV-TRYB	1,000,000	133,739	-	-	-	(353)	(7,800)	(25,833)	99,753	866,261

^{*} In accordance with Clause 30.1 of the Limited Partnership Deed, the General Partner may withhold payment of distributions and subsequent close premium adjustments in order to align timing of transactions and improve efficiency of distributions and subsequent capital calls. Note that for funds held in reserve, negative amounts are distributions (credit) and positive are drawdowns (debit).

^{**} In accordance with Clause 5.1 of the Limited Partnership Deed and by approval from the General Partner, this LP has transferred their Partnership Interest to a Permitted Transferee, and as such, Clause 5.2 and the seeking of soft pre-emptive right from other Limited Partners did not apply.

tenacious ventures

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Notes to the financial statements

Dictionary

Tenacious Ventures Fund I, LP (the Fund)

1) General information

Tenacious Ventures Fund I, LP (the Fund) is a registered early stage venture capital limited partnership (ESVCLP) domiciled in Australia. The investment objective of the Fund is to invest in unlisted, early stage agri-food technology companies.

The Fund was established on November 12th 2019, however, did not have any transactions until the Fund achieved its first closing on March 16th 2020. The Fund's subsequent closes were on November 20th 2020, and March 16th 2021, respectively.

2) Basis of preparation

a) Special purpose financial report

This is a special purpose financial report that has been prepared for the sole purpose to satisfy the requirements of the Limited Partnership Deed, last revised May 4th, 2021. The General Partner has determined that the Fund is not a reporting entity because there are no users dependent on general purpose financial reports. The Fund is a for-profit entity for the purposes of preparing the financial statements.

The financial report has been prepared in accordance with the Limited Partnership Deed, and the recognition and measurement requirements specified by all Australian Accounting Standards and Interpretations. There is no consideration given to reporting in compliance with any other international standards; these reports are not US GAAP compliant.

The General Partner has determined that the accounting policies adopted are appropriate to meet the needs of the Partners. The principal accounting policies adopted in preparing the financial statements of the Fund are utilised to assist in a general understanding of these financial statements.

The accounting policies applied in these financial statements are the same as those applied as at and for the year ending June 30th, 2020.

The Fund's financial statements are presented in Australian dollars, which reflects the currency of the economy in which the Fund competes for funds and is regulated.

b) Historical cost convention

These financial statements have been prepared under the historical cost convention with the exception of the valuation of investments which are held at fair value.

c) Foreign currencies

Transactions in foreign currencies are initially recorded in Australian dollars by applying the exchange rates ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies that are outstanding at the reporting date are retranslated at the rate of exchange ruling at the balance sheet date. Non-monetary items carried at fair value that are denominated in foreign currencies are translated at the rates prevailing at the date when the fair value was determined.

Foreign currency exchange differences arising on translation and realised gains and losses on disposals or settlements of monetary assets and liabilities are recognised in profit or loss in the period in which they



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arise. Foreign currency exchange differences relating to investments at fair value through profit or loss are included in gains and losses on investments. All other foreign currency exchange differences relating to monetary items, including cash and cash equivalents are presented separately in the statement of operations.

d) Critical accounting estimates

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires the General Partner to exercise its judgement in the process of applying the Partnership's accounting policies. The General Partner assesses the fair value of its investments at each reporting date by evaluating conditions specific to the underlying investee companies. Fair value calculations performed for unlisted investments incorporate a number of key estimates and judgements. Given that the investments are made in early stage companies that are commercialising research and development, there is a risk that the key estimates and key judgements used in these calculations for this financial report may change and may result in significant adjustments in the future.

e) GST

The GST incurred on the costs of various services provided to the manager by third parties such as audit fees have been passed on to the Fund. The Fund qualifies for Reduced Input Tax Credits (RITC's) at a rate of 75%, hence investment management fees and other expenses have been recognised in the statement of operations net of the amount of GST recoverable from the Australian Tax Office (ATO). The amount of GST payable to or receivable from the ATO is included in accounts payable or receivable in the balance sheet on a net basis. Cash flows relating to GST are included in the statement of cash flows on a gross basis.

f) Income tax

The Fund is structured as a partnership. Under current legislation, the partnership is not subject to income tax provided the taxable income of the partnership is fully distributed either by way of cash or reinvestment (i.e. Limited Partners are presently entitled to the income of the Partnership).

Realised capital losses are not distributed to Limited Partners but are retained in the Partnership to be offset against any realised capital gains. If realised capital gains exceed realised capital losses, the excess is distributed to Limited Partners. The benefits of imputation credits and foreign tax paid are passed on to Limited Partners.

3) Summary of significant accounting policies

a) Cash and cash equivalents

Cash and cash equivalents comprise of cash at bank and in hand and short-term deposits with an original maturity of three months or less. Cash at bank earns interest at floating rates based on daily bank deposit rates.

b) LP bank accounts

Included in the assets of the Fund are LP Bank Accounts which are held in trust on behalf of both SIV (significant investor visa) investors and other investors who have elected to have a portion of their commitment held in trust to manage the impact of currency fluctuations. The management of these LP Bank Accounts is as defined in the Limited Partnership Deed under "SIV Bank Account". LP Bank Accounts are reported on a consolidated basis where cash at bank earns interest at floating rates based on daily bank deposit rates. A separate liability is also recognised in relation to the funds held in this account. Amounts are released from this account as capital calls are made.



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c) LP funds held in reserve

Included in the liabilities of the Fund are funds held on account for investors as a result of distributions, whether from the sale of an asset or payable equalisation interest, being withheld from the investor for the purpose of meeting deficits or contingencies or amortisation of assets, or indemnification obligations or otherwise as the General Partner may think necessary, desirable or conducive to the interests of the Partnership or the Limited Partners including to align timing of transactions and improve efficiency of distributions and subsequent capital calls.

d) Trade and other receivables

Trade and other receivables, which generally have 30-day terms, are recognised and carried at original invoice less an allowance for any uncollectible amounts. An allowance for credit losses is made on the basis of lifetime expected credit losses. Bad debts are written off as incurred.

e) Prepayments

Prepayments are recognised to the extent that the Fund has a right to services to be received from an external party in the future. This recognition criteria is applied where a third party has made the prepayment on behalf of the Fund. In such cases, a corresponding payable to the third party making the prepayment on behalf of the Fund is recognised in the balance sheet in the same period in which the prepayment is recognised.

f) Trade and other payables

Trade and other payables are initially recognised at fair value, and at amortised cost subsequent to initial recognition. Trade and other payables represent liabilities for goods and services provided to the Fund prior to the end of the financial year that are unpaid and arise when the Fund becomes obliged to make future payments in respect of the purchase of these goods and services.

g) Investments

The Fund's investments are measured at fair value using the International Private Equity and Venture Capital Valuation (IPEV) guidelines.

i) Classification

Investments are designated at fair value through the profit or loss upon initial recognition.

ii) Recognition/de-recognition

The Fund recognises investments on the date it financially completes an investment and transfers funds to the investee's nominated bank account (trade date). Changes in fair value of investments are recognised from this date. Investments are de-recognised when the right to receive cash flows from the investments have expired or the Fund has transferred substantially all risks and rewards of ownership.

iii) Measurement

Investments held at fair value through the profit or loss are measured at cost as this reflects the fair value at this point. Transaction costs directly attributable to investment acquisition or otherwise are not included in the fair value at initial recognition but recognized as an expense on the statement of operations as and when incurred. Subsequent to initial recognition, all investments held at fair value through profit or loss are measured at fair value with changes in fair value recognised in the statement of operations.



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iv) Impairment

The Fund recognises a loss allowance for expected credit losses on financial assets that are measured at amortised cost. No impairment loss is recognised for investments at fair value through profit or loss.

h) Revenue recognition

Revenue is measured based on the consideration specified in a contract with a customer. The Fund recognises revenue when it transfers control over a product or service to a customer. Interest revenue is recognised on a proportional basis taking into account the interest rates applicable to the financial assets. Dividend revenue is recognised when the right to receive a dividend has been established.

Gains and losses arising from changes in the fair value of the investments are presented in the statement of operations in the period in which they arise.

4) Related Parties

The manager of Tenacious Ventures Fund I, LP is Tenacious Ventures Management Pty Ltd.

Tenacious Ventures Management Pty Ltd holds 100% of the share capital of Tenacious Ventures UGP Pty Ltd which is the general partner of Tenacious Ventures Management Partnership, LP, which is the general partner of the Fund. Tenacious Ventures Management Pty Ltd also holds 100% of the share capital of Tenacious Ventures Carry Pty Ltd which is the limited partner of Tenacious Ventures Management Partnership, LP.

The Manager's fees have been calculated in accordance with the Limited Partnership Deed.

The Manager is entitled under the Limited Partnership Deed, to be reimbursed for certain expenses in administering the Partnership as defined in the Limited Partnership Deed.

Transactions with related parties during the year are tabled on the Statement of Related Parties
Transactions report. The Manager's expense handling policy is to process expenses via the Manager and
where such expenses are deemed reasonable expenses of the Fund, when considering the definitions of
such from the Partnership Deed, then those expenses are passed on to the Fund by the Manager.



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Appendix 1

Asset Valuation Policy

This valuation policy describes the method for valuation of assets to represent what the Manager believes is fair value for the asset and hence the portfolio.

In the valuation of assets, Tenacious Ventures follows the International Private Equity & Venture Capital Valuation (IPEV) Guidelines - Dec 2018 edition. To ensure clarity in this method, the Manager has agreed to the following:

- 1. For AUD investments ≤ 12months from date of the round (on entry and then subsequent rounds), assets will be held at the acquisition cost value unless a significant event occurs within this period eq. additional funding round or negative events such as COVID-19.
- 2. Where the price of the last round becomes stale (ie > 12mths or a significant negative event) management will determine the fair value for the asset per the IPEV valuation guidelines including basing valuation on market multiples and other comparable approaches.
- 3. Where the reporting currency of the Fund is different from the currency in which the Investment is denominated ie. non AUD assets, translation into the reporting currency for reporting purposes shall be done using the bid spot exchange rate prevailing at the Measurement Date where the Measurement Date for Tenacious Ventures is set to last day of the reporting period with data sourced from:
 - a. Historical foreign exchange rates https://www.oanda.com/fx-for-business/historical-rates
 - b. Accounting standard https://www.iasplus.com/en/standards/ias/ias21
- 4. Movement in fair value for foreign currency transactions are to be:
 - a. Recorded initially at the exchange rate of the actual transaction and reconciling exact investment amounts transferred.
 - b. Recorded using the closing rate from the historical rate (link above) for each subsequent balance sheet date.



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Statement by the directors of the General Partner

As stated in Note 2 to the financial statements, the Fund is not a reporting entity because, in the opinion of the Directors of the General Partner, no users exist who are unable to command the preparation of the reports tailored so as to satisfy, specifically, all of their information needs. This is a special purpose financial report that has been prepared for distribution to the partners.

The Directors of the General Partner declare that:

- 1. the financial statements and notes set out in this report are in accordance with the Limited Partnership Deed and the accounting policies described in Note 3, including:
 - a. complying with Accounting Standards, and other mandatory professional reporting requirements as stated in Note 2; and
 - b. presenting fairly the Partnership's financial position as at June 30, 2021 and of its performance, as represented by the results of its operations and its cash flows, for the year ended on that date; and
- 2. at the date of this declaration, there are reasonable grounds to believe that the Partnership will be able to meet any obligations or liabilities to which they are, or may become liable.

Signed for and on behalf of the Directors of the General Partner:

Sarah Vincent Nolet

James Matthew Pryor

Sep 20, 2021

Sep 20, 2021



Independent Auditor's Report To the Partners of Tenacious Ventures Fund I, LP

Report on the Audit of the Financial Report

Opinion

We have audited the accompanying financial report, being a special purpose financial report, of Tenacious Ventures Fund I, LP which comprises the balance sheet, schedule of investments and investment portfolio summary as at 30 June 2021 and the statement of operations, statement of cash flows, statement of related parties transactions, statement of changes in partners' capital and statement of partners' capital accounts for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information and the statement by the directors of the General Partner.

In our opinion, the financial report presents fairly, in all material respects, the financial position of Tenacious Ventures Fund I, LP as at 30 June 2021, and its financial performance for the year then ended in accordance with the accounting policies described in Note 2 to the financial report.

Basis for opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's responsibility for the audit of the financial report section of our report. We are independent of the entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (including Independence Standards) (the Code) that are relevant to our audit of the financial statements in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of matter regarding basis of accounting

Without modifying our opinion, we draw attention to Note 2 to the financial report, which describes the basis of accounting. The financial report has been prepared for the purpose of fulfilling the financial reporting needs of the Partners. As a result, the financial report may not be suitable for another purpose.

Other Information

The directors of the General Partner are responsible for the other information. The other information comprises the information included in Tenacious Ventures Fund I, LP's annual fund report for the year ended 30 June 2021, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information we are required to report that fact. We have nothing to report in this regard.

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Nexia Duesburys (Audit) (ABN 21 841 510 270) is a firm of Chartered Accountants. It is affiliated with, but independent from Nexia Australia Pty Ltd. Nexia Australia Pty Ltd is a member of Nexia International, a leading, global network of independent accounting and consulting firms. For more information www.nexia.com.au/legal. Neither Nexia International nor Nexia Australia Pty Ltd provide services to clients.

Directors' responsibility for the financial report

The directors of the General Partner are responsible for the preparation and fair presentation of the financial report, and have determined that the basis of preparation described in Note 2 to the financial report is appropriate to meet the requirements of the Partnership Deed last revised 4 May 2021 and is appropriate to meet the needs of the Partners. The responsibility of the directors also includes such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the entity or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibility for the audit of the financial report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at The Australian Auditing and Assurance Standards Board website at: http://www.auasb.gov.au/auditors_responsibilities/ar4.pdf. This description forms part of our auditor's report.

Nexia Duesburys (Audit)

Canberra, 20 September 2021

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G J Murphy Partner

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Annual Fund Report - July 1, 2020 to June 30, 2021 (audited)

Management & Administration

General Partner

Tenacious Ventures Management Partnership, LP

Carried Interest Partner

Tenacious Ventures Carry Pty Ltd

Registered office

401/10 West Promenade Manly, NSW 2095

Manager

Tenacious Ventures Management Pty Ltd 401/10 West Promenade Manly, NSW 2095

Directors of the Manager

James Matthew Pryor Sarah Vincent Nolet

Auditor

Nexia Duesburys (Audit) Level 5, 17 Moore St Canberra, ACT 2601

Tax Adviser

Nexia Australia Level 5, 17 Moore Street Canberra ACT 2601